



December Leadership Meeting

December 20th 1:00-4:00

There are no breakouts scheduled at this time.

Location: Keller Williams
Flagship of Maryland
231 Najoles Road
Millersville, MD 21108

Please see below for 2018 Leadership Meeting Dates.



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Family Reunion 2018

2018 Leadership Meeting Dates

Important Dates/Deadlines

2018 CGI Goals

Family Reunion 2018- MD/DC Regional Celebration

February 18th- Disneyland California Adventure Park

Join us for an evening of rides, fun, drinks and appetizers as we celebrate your 2017 accomplishments!



REGISTER

2018 Leadership Meeting Dates

January 25th

April 5th

May 31st

June 28th

July 26th

September 13th

October 25th

November 15th

December 19th

Important Dates/Deadlines

November GI Tools (**Past Due: November 10th**)

Thank you to the following Market Centers for sending in 100% of their tools: Bel Air, Bethesda, Ocean City, Greater Frederick, Greater Howard,

January BOLD

FREE First Step January 16th-Washington- Location TBD

FREE First Step January 17th-KWSR Annapolis

FREE First Step January 17th-KW Flagship of Maryland-Crofton

2018 CGI Goals

Have your agents set their goals for 2018? Now is the time to help set these goals to help your agent have a productive 2018.

2018 AGENT GOALS		
Maryland and D.C.	Agents with 2018 Goals	%
Towson	260	99.62%
Greater Frederick County	118	99.16%
Upper Marlboro	472	92.73%
Ellicott City	316	89.77%
Ocean City	69	79.31%
Bethesda/ Chevy Chase	101	59.76%
Upper NW DC	16	36.36%
Hagerstown	28	33.73%
Rockville	56	32.37%
Annapolis	63	20.52%
Washington Capitol Hill	43	14.93%
Pikesville	63	13.97%
Bel Air	31	12.92%
Crofton/Ft. Meade	27	4.62%
Keller Williams Legacy Metropolitan	13	4.42%
Greater Howard County	21	4.21%
White Marsh/Perry Hall	6	3.61%
Total	1,703	36.81%

Daily Numbers

Enter your daily numbers by 9:00 am each day [here!](#)

Forward this email

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