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## KELLER WILLIAMS NAMES KYMBER MENKITI NEW REGIONAL DIRECTOR OF MARYLAND/DISTRICT OF COLUMBIA REGION

Top KW Worldwide Team Leader and Award-winning Real Estate Entrepreneur to Lead Continued Expansion in Strong Mid-Atlantic Market



KW Regional Director, MD/DC Region, Kymber Menkiti

Washington, DC – Thursday, January 25, 2018 – Keller Williams Realty, the largest real estate franchise in the world, announced today that Kymber Lovett Menkiti has been appointed regional director for Keller Williams Maryland/District of Columbia region.

"Kymber Menkiti is known throughout the real estate industry as a highly successful entrepreneur, a smart businesswoman, and leader of a nationally-ranked KW team – these attributes and more make her a perfect fit for this role," said Mike Brodie, Co-Owner and Operating Partner, Keller Williams Maryland/DC region. "We're very pleased that Kymber has accepted this important position, and we know she'll bring

passion and great energy to expanding the Keller Williams presence in the region."

Prior to her appointment as regional director, Menkiti served as President of Sales for The Menkiti Group and MG Residential, where she led the Washington, DC-based award-winning sales team in assisting more than 2,100 families in real estate transactions, and to more than \$700 million in sales volume since 2007.

Kymber holds a GRI designation in real estate and earned two Masters Degrees in Social Work and Law and Social Policy from Bryn Mawr College. She is a founding member of the CPMG Foundation, is a member of the Board of Directors of the Washington, DC Association of Realtors (DCAR), and serves on the boards for several other local non-profit organizations. She previously served as the Greater Capital Area Association of REALTORS® (GCAAR) Rookie Committee Chair, and as a member of the Keller Williams Capital Properties' Agent Leadership Council. She is a frequent speaker and presenter at residential real estate conferences and events nationwide.



"It's an exciting time to be in the Maryland/DC regional market, with fantastic opportunity to continue the growth of Keller Williams," said Menkiti. "I'm grateful for the leadership and example set by Seth Campbell, and I look forward to working with all of our agent entrepreneurs to expand their businesses and take more territory."

The Maryland/DC Region consists of 19 market centers and includes 4,623 associates. For 2017, the Maryland/DC Region reported over \$7.2 billion in sales volume, and more than \$4.3 million in profit share to associates in 2017.

Keller Williams Realty is an education-based, technology-driven company that provides associates and consumers with leading-edge systems and tools. It's been recognized as the #1 Training Organization worldwide, and founder Gary Keller was recently named to the #1 spot in the Swanepoel Power 200, a list of residential real estate's most influential leaders.

For more information about Keller Williams, or for growth opportunities with the Maryland/District of Columbia Region, contact Kymber Menkiti at 443.805.6568, kymber@menkitigroup.com, or visit KWmdc.com

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## About Keller Williams Realty, Inc.

Austin, Texas-based Keller Williams Realty, Inc., is the world's largest real estate franchise, with more than 900 offices and 176,000 associates across the Americas, Europe, Africa and Asia. In 2017, Training magazine named Keller Williams the No. 1 training organization across all industries in the world. Since 1983, Keller Williams has grown exponentially and continues to cultivate an agent-centric, education-based, technology-driven culture that rewards agents as stakeholders. The company also provides specialized agents in luxury homes, commercial, and farm and ranch properties.